

January 31, 2008

RE: Traffic Signal Maintenance work over and above the contract scope.

The emergency repair rates are as follows:

Straight time “weekdays during normal business hours” \$90.00/hr.

Overtime “week nights, weekends, & holidays” \$135.00/hr.

Rates are “portal to portal”

We include a bucket truck w/inventory at these rates and materials will be reimbursed at cost plus mark-up.

All other extra work will be quoted and agreed to by both parties.

We hope this meets your expectations, and if you should have questions, or concerns, don't hesitate to contact us at our offices.

We appreciate your business.

Sincerely,

Electrical Contractor X

Joe Proprietor,
Service Manager